

BERKSHIRE HATHAWAY HOMESERVICES

PRESTIGE

SUMMER 2020

LUXURY COLLECTION & RESORT PROPERTIES INTERNATIONAL



THE NEW NORTH

EXPANDING INTO CANADA'S
LUXURY FRONTIER

PASSION & PURPOSE

AN ARCHITECT COMMITTED
TO CREATING THOUGHTFUL DESIGNS

A SIP OF HISTORY

WHISKY AFICIONADOS ENJOY
RARE TASTES FROM THE PAST



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THE FINE ART OF FINE **LIVING**

▲ **Weston,
Massachusetts**

\$8,300,000

See Page 10

▶ **Alto,
New Mexico**

\$1,390,000

See Page 31

▼ **Draper, Utah**

\$3,495,000

See Page 34



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44 PHOTO COURTESY THE SUNSHINE KIDS FOUNDATION

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The Sunshine Kids Foundation provides lasting memories for pediatric cancer patients. With the support of Berkshire Hathaway HomeServices, the nonprofit hosts trips and events children will never forget.



On The Cover

Stunning Villa Shark Key, FL

Unparalleled craftsmanship and exceptional amenities highlight this home, with a beautiful lanai, and saltwater infinity pool and spa overlooking the sparkling waters of the Gulf of Mexico. All this is set in the exclusive gated community of Shark Key, just minutes from Key West. For more, please see page 8.

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From the desk of Gino Blefari and Chris Stuart

As we look to the summer with this issue of Prestige, we cannot help but reflect on how we've come through a spring season unlike any other in our lifetimes. This spring, we've all been challenged in myriad ways: in personal relationships, professional continuity and our health and safety. As we write this, it may still be too soon to know when we find our new balance but true to the spirit of Berkshire Hathaway HomeServices, we're choosing to look at this trying time as a stage in the lifecycle: the chrysalis.

As caterpillars mature into butterflies, they pass through a stage of their lives when they shed their old skin to reveal a hard "shell" called the chrysalis. Within this protective environment, the butterfly pupa is experiencing a radical transformation. As this transformation takes place, the chrysalis itself becomes more transparent until on the last day, one can see the butterfly beneath the shell. At that moment, the butterfly's emergence is imminent.

We're awaiting that moment ourselves. We're in the protective shell and transforming our habits and business operations. We're going to be more powerful when we emerge.

In this issue, we anticipate that re-emergence with a visit to two great cities in Canada. In Toronto and Montreal, we take in luxurious spots for adventure seekers, restaurants for a great experience and other places people may not know too much about.

We highlight one of our favorite charities, The Sunshine Kids. As longtime supporters of this organization, we are excited to show you how this organization's main purpose is to bring the children together, to inspire them and to make lasting memories and moments allowing them to forget for a moment that they don't have cancer.

With over a decade of experience, associate principal architect Jessie Carroll relays her passion for architecture stemmed from curiosity. She has since become nationally recognized for her work in architecture and was awarded a top "5 Under 40" professional by New England Home magazine, the first female architect from Maine to receive the honor.

Finally, we look at an elite breed of whisky aficionados who hunt for bottles produced by distilleries that have long since shuttered their operations, allowing them a rare taste of the past.

We hope this issue of Prestige Magazine finds you safe, productive and ready to emerge from your shell.



Gino Blefari

Gino Blefari

Chairman
Berkshire Hathaway HomeServices



Chris Stuart

Chris Stuart

CEO
Berkshire Hathaway HomeServices



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The New North

With Montreal's Berkshire Hathaway HomeServices Québec joining an already strong presence in Toronto, the luxury real estate world in Canada is heating up amid a new normal.

By Jessica Ganga

With its vast landscape, rich culture and friendly reputation, Canada should not only be a place to visit, but a place to call home. A gleaming combination of metropolitan cities and breathtaking natural open spaces, the country has a little something for any buyer, especially those in the luxury market. Even with today's "new normal," cities like Toronto and Montreal are looking toward the future and know that their markets — and country — have so much to offer.

Toronto in Canada's Ontario province is a true mix of Canada's picturesque outdoors and its touch of luxurious finishes. Jennifer (Wood) Simpson, chief experience officer of Bespoke Experiences, a luxury tour company that curates tours in cities across the U.S. and in Toronto, painted a picture of different places the company takes their travelers. "There are so many options within the city, or nearby," Simpson says. For those seeking a unique view of the city, Simpson recommends the CN Tower Edgewalk, which she describes as "not for the faint of heart," with people getting the chance to walk along the tower's main pod at 1,168 feet in the air. When people want to escape the city, Simpson says there are finer options. "Head south to the Niagara-on-the-Lake region to sample the region's

The CN Tower in Toronto



Royal Ontario Museum in Toronto

@ISTOCKPHOTO.COM / SOLOMONCROWE

finest wine, or explore famous Niagara Falls, less than two hours away.”

According to Simpson, the company pays special attention to traveler’s needs when it comes to dining. Toronto isn’t short on options, and people can experience high-end restaurants through the company. “Hotel restaurant reservations are becoming more and more coveted as they feature 5-star celebrity chefs, and private chefs are increasingly preparing a home-cooked meal in short-term rentals.”

Berkshire Hathaway HomeServices Toronto Co-Founder and CEO Mark Wadden attributes the city’s growth in its cultural scene, along with its population and housing supply, to its increasing popularity as a destination for luxury buyers, “overall, making Toronto real estate attractive to both foreign and domestic investors or end-users alike. Steady growth in the last decade, even during downturns in most other surrounding regions, makes Toronto a

sound place to own property and establish a real estate portfolio.”

Toward the end of 2019, Toronto saw a surge in its market, one that Wadden attributed to buyers. “2019 is when we saw buyer confidence increase, coupled with a healthy supply of listings, which still led to a rising trend of multiple offers and bidding wars,” Wadden says. That dynamic continued into the beginning of 2020, according to The Toronto Star. The city saw an increase in luxury condo prices due to the low supply and high demand from Toronto’s foreign buyers.

But as real estate continued to heat up, the world faced a setback. As the global COVID-19 pandemic forced countries to shut down, real estate companies were looking at an uncertain future. Even with Ontario’s shutdown of most businesses in mid-March, Toronto still saw a strong end to a good month of real estate, “The overall year-over-year average price almost stayed the same and saw total transactions in March 2020



Bike riding at Toronto’s Centre Island

@ISTOCKPHOTO.COM / MARC BRUXELLE



Montreal skyline

©ISTOCKPHOTO.COM / HADIMOR



surpassing those of March 2019 with only a third of the overall available inventory.” With a dramatic drop in sales in April — which swept the entire country — Wadden is confident buyers are looking to invest in Toronto real estate.

“During most financial downturns, Toronto sees a lot of speculative buyers in the market looking for opportunities to buy low and hold,” he says. Wadden goes on to explain that buyers and sellers alike will adjust their confidence to the new normal of business, which could only temporarily affect inventory.

Although there’s still some time left on the road to recovery, Toronto remains a hotspot for visitors. From its arts and culture scene with the Art Gallery of Ontario to the Distillery District, and museums such as the Royal Ontario Museum, there is no shortage of experiences.

About 300 miles northwest of Toronto, Montreal is an ever-popular destination for

luxury homebuyers and tourists alike, and is considered the cultural capital of Canada, according to luxury travel guide website “Traveling Diva.” According to the website, which lists everything from fine dining options and the best places to relax at a spa to enticing night-life options, it’s the “cobblestone streets and old-world architecture preserved to maintain its European flair” that sets the French-speaking city apart.

“The thing about Montreal is that it’s very unique in all of Canada and it is the most European city,” says Sacha Brosseau, CEO and founder of Berkshire Hathaway HomeServices Québec. “The culture in the city has always been very European. It’s not unheard of that a business meeting will occur at your local café over a glass of wine any time after four o’clock, and that’s where the majority of the conversations are made.” The firm announced its launch in early May,

continued on page 47

Mountain Views

CORDILLERA VALLEY CLUB

1310 Beard Creek | \$2,645,000
5 Bedroom | 4.5 Bath | 5,520 sq. ft.
Marla Hillerich, 970-390-7049

Prime Location

VAIL VILLAGE

Mountain Haus No. 440 | \$1,295,000
2 Bedroom | 2 Bath | 1,088 sq. ft.
Timm Kluender, 970-471-3472

Private Retreat

BEAVER CREEK

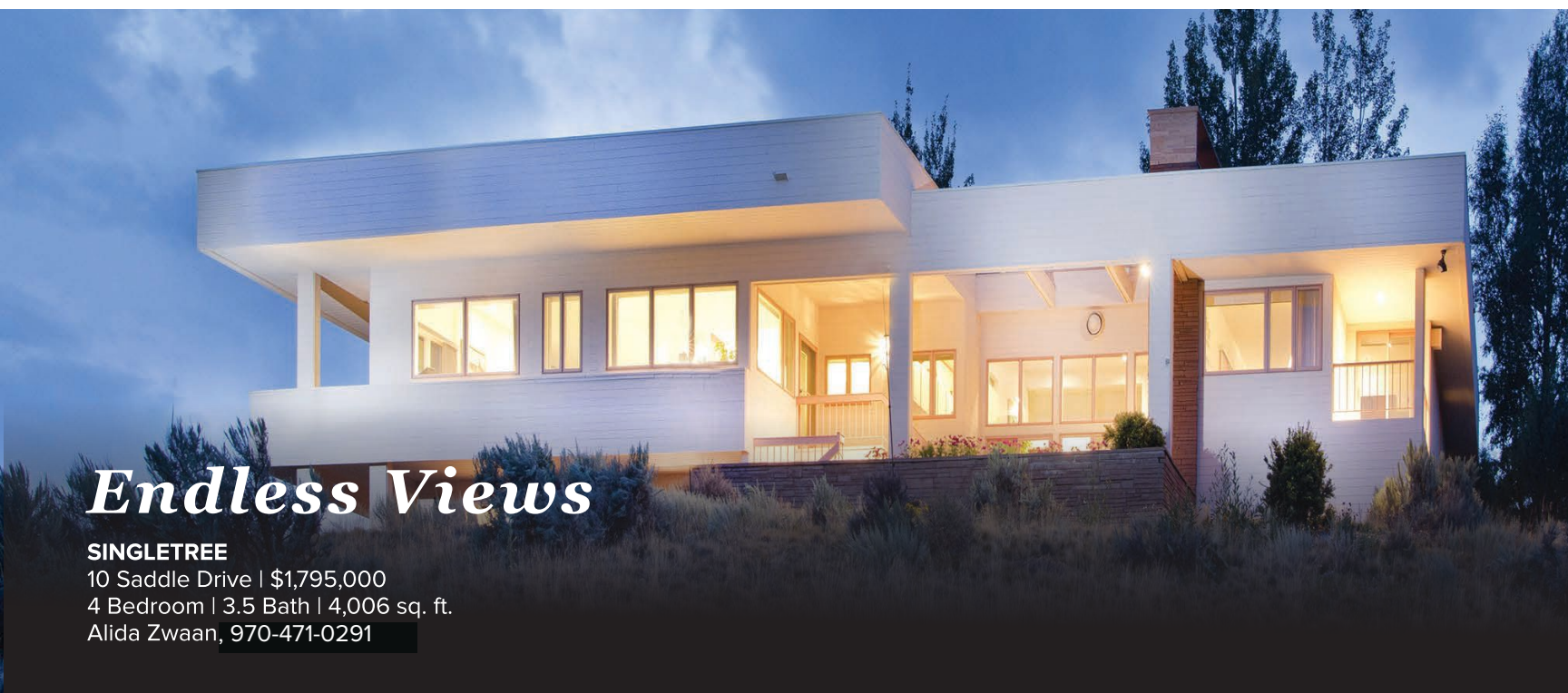
126 Goldenrod Road | \$7,200,000
7 Bedroom | 8.5 Bath | 9,803 sq. ft.
Jackie Northrop, 970-390-2315
Page Slevin, 970-390-7443



Riverfront Property

EAGLE

64 Canyon Court | \$1,800,000
4 Bedroom | 3 Bath | 3,941 sq. ft.
Jared Saul, 970-343-2111



Endless Views

SINGLETREE

10 Saddle Drive | \$1,795,000
4 Bedroom | 3.5 Bath | 4,006 sq. ft.
Alida Zwaan, 970-471-0291



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Colorado Properties

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Cover Home: 26 Cannon Royal Drive, Shark Key, FL

This stunning Villa is located on Shark Key, a premier gated community just minutes from Key West. Professionally decorated with a coastal blend of furnishings, this home offers unparalleled craftsmanship and exceptional amenities with carefully selected high-end finishes. Blurring the boundaries between inside and out, retractable automated window treatments recess and doors disappear, turning the kitchen, wet bar, dining and living areas into an extension of the outside social spaces. This entertainment area flows seamlessly onto the beautiful lanai featuring a saltwater infinity pool and spa overlooking the sparkling blue waters of the Gulf of Mexico. The kitchen boasts custom cherry cabinetry, granite countertops, Sub-Zero and Wolf appliances, and a large island. The main level also features a large pantry/laundry room, 2 full baths, 2 large guestrooms, plus a dedicated area for a future elevator.

On the 2nd floor, coral sconces and towering columns bring the beauty of the Keys into the owner's private sanctuary, which includes the spacious master suite and office/den. Architectural details command attention in the master suite where a curved wall clad in grasscloth arcs toward the outside balcony with another set of pocketing doors and sunset views of the gulf waters. Amenities also include a whole-house generator, outdoor sound system, wet bar with built-in wine cabinet, ice maker and Wolf refrigerator drawers, custom cabinetry throughout, and an attached 2-plus-car garage. This property is meticulously furnished. Furnishings are negotiable and can be purchased turnkey with exclusions. The exclusive community of Shark Key includes the use of a clubhouse, private beach, and tennis courts.

4 bedrooms, 3 full and 1 half baths • \$3,250,000



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26Cannonroyal.com





80 Orchard Avenue, Weston, MA

The Ridgehurst Estate — A unique market opportunity to acquire a legacy estate, west of Boston, built in 1883. The current owner has spared no expense in the full restoration of the home, ideally located on 4 acres. Enjoy grand, state-of-the-art living with a rich, old-world history surrounded by your very own private Olmsted-designed gardens, extensive lawns, rolling fields, and plenty of well-wooded privacy, a 15-minute drive from Boston’s downtown. The home offers 5 bedrooms, 5 full and 2 half baths, 11 fireplaces, and a 5-car garage with an additional 2 spots below. Rich in period details not found today. \$8,300,000.



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8840 Towanda Street, Philadelphia, PA

Escape the crowded city life and enjoy your own private estate in this 5-bedroom, 5-full- and 2-half-bath retreat set on over 4 gorgeous acres. Open-tiered verandas, majestic trees, a pool, tennis court and charming gardener's cottage complement this exceptional 1925 Italianate villa overlooking Fairmount Park. Where in the country can one find such convenience to the bustling village of Chestnut Hill, 2 train lines to Center City Philadelphia and easy Amtrak service to NYC and DC. \$4,400,000



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1306 Monkton Road, Monkton, MD

Finely crafted Williamsburg reproduction on 35 gorgeous acres. The feel of an historic home with 21st-century amenities, 4 finished levels, and private grounds. \$1,449,000. Cindy Riley & Jessica Maher • T: 410.207.0329



10170 Milstead Road, Great Falls, VA

Large estate with beautiful main residence and 2nd guest home nestled on 4 acres within walking distance to Great Falls Village. A one-of-a-kind, estate! \$2,149,000. Michelle Pappas & Mary Gillespie • T: 703.622.2282



10003 Robindale Court, Great Falls, VA

Stunning 8,000-square-foot home on a lushly landscaped 1-acre lot in desirable Great Falls neighborhood. Ideal for entertaining, with banquet-sized dining room. \$1,890,000. Stacy Rodgers • T: 703.599.8790



13452 Harpers Ferry Road, Hillsboro, VA

Historic Buckskin Manor located in the middle of Virginia Wine Country; 66 acres, 4,744 square feet of living space, 5 bedrooms, 4.5 baths and a guest cottage in a tranquil setting. \$1,675,000. Mark Laing • T: 703.342.2540



12627 Quay Lane, Ocean City, MD

Wake up every morning to the sunrise out of your master suite. This custom-built home affords high-end amenities, including an elevator, pool and sauna. \$1,300,000. Linda Moran • T: 410.520.2628



2 Dorchester Street, #603, Ocean City, MD

Oceanfront condo at Belmont Towers on the famous boardwalk in Ocean City. Views of the Ocean City Fishing Pier, Ocean City Inlet, Assateague Island, Atlantic Ocean, and Bay. \$750,000. Mechelle Nichols • T: 410.430.1575

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3307 M Street, Richmond, VA

Stunning contemporary home with a 2.5-car, detached garage in the popular Church Hill neighborhood of Richmond! Hardwood floors flow throughout the bright, open-concept 1st floor. The chef's kitchen features custom cabinetry, quartz counters, glass tile backsplash, an island with a cedar wood waterfall counter, and stainless-steel appliances. On the 2nd floor are the master bedroom with en suite baths and 2 additional bedrooms with Jack and Jill baths. Relax or entertain in the Zen-like, private backyard with its covered porch, patio and built-in gas grill.

3 bedrooms, 2 full and 1 half baths • \$599,950

Skye Bruce

T: 804.467.7041 • Skye@SkyeBruce.com



1301 19th Road S, Arlington, VA

Impeccable Arlington Ridge Estate located on a quiet cul-de-sac features a backyard oasis with an in-ground pool and slate patio. The perfect blend of Old Arlington with the amenities of a modern estate. \$1,450,000.

David Poole

T: 703.362.0895 • AstuteRealtor@gmail.com



26858 Winter Wren Court, Chantilly, VA

Beautiful 7-bedroom, 8-bath home with over 7,000 finished square feet on a private cul-de-sac. Features include a main-level master suite, finished rec room with wet bar, and exercise room/8th bedroom. \$1,225,000.

Will Kilker

T: 703.505.3827 • will.kilker@penfedrealty.com



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509 Virginia Dare Drive, Virginia Beach, VA

Phenomenal 10,000-square-foot, deep-waterfront estate! Panoramic ocean views with 5,500-square-foot, terraced water frontage. \$5,750,000. Susan Pender • T: 757.286.3832 • stpsusan@aol.com



515 Wilder Road, Virginia Beach, VA

Magnificent 7-bedroom, 12,000-square-foot historic estate overlooking Crystal Lake. Restored to its old-world elegance with modern amenities. \$3,995,000. Susan Pender • T: 757.286.3832 • stpsusan@aol.com



1500 Old Bay Court, Virginia Beach, VA

Premier waterfront home on a 1.5-acre landscaped point overlooking Linkhorn Bay, at the end of a private cul-de-sac. Elegantly appointed. \$3,450,000. Susan Pender • T: 757.286.3832 • stpsusan@aol.com



1501 McCullough Lane, Virginia Beach, VA

Stunning 1.8-acre residence with soaring ceilings, an open floor plan, marble master bath, and chef's kitchen. Exterior offers a pool, pool house and more. \$2,795,000. Susan Pender • T: 757.286.3832 • stpsusan@aol.com



1120 Wythe Lane, Virginia Beach, VA

Stunning custom residence on a gorgeous waterfront site. Features include 4,960 square feet, 5 bedrooms, 5 baths, an open floor plan, and natural light. \$2,295,000. Susan Pender • T: 757.286.3832 • stpsusan@aol.com



1224 Crystal Lake Circle, Virginia Beach, VA

Deep waterfront! Expansive, panoramic views of Crystal Lake. Features include 5,540 square feet, 5 bedrooms, 4 baths, a chef's kitchen and more. \$1,895,000. Susan Pender • T: 757.286.3832 • stpsusan@aol.com



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6915 Mallard Drive, Norfolk, VA

This 5,700-square-foot majestic, stately Tudor is situated on 117 feet of waterfront with immediate access to both the Lafayette River and the Elizabeth River channels with views from almost every room. The interior features a large formal living, dining room that seats 14 people, large family room, 2 wood fireplaces, oversized cook's kitchen with custom wood cabinets, granite counters, center isle with 5-burner cooktop, spacious master suite with sitting room, balcony, and recently remodeled spa bath with temperature-controlled jetted soaking tub, large tiled walk-in shower. The home has 6 bedrooms and 4.5 baths, including a 1st-floor bedroom and full hall bath, full-size gym, large walk-in floored attic for storage, slate composite roof, and a full 2-car garage. \$1,295,000



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6073 Leedstown Road Oak, Grove, VA

Wirtland, circa 1850, is one of the finest examples of Gothic Revival architecture in Virginia. Sold with 50 or 108 acres of rolling pastures. The property is located on Virginia's Historic Northern Neck!

Karin Andrews • T: 804.445.5500
 karin.andrews@bhhstowne.com

2494 Simonson Road, Farnham, VA

Indian Banks, circa 1699, is a distinctly English manor house. Lovely grounds, barns and dependencies. History abounds here! The property sits on 17 acres at the confluence of the Rappahannock River and Morattico Creek on Virginia's Northern Neck.

Karin Andrews • T: 804.445.5500
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4750 Warner Hall Road, Gloucester, VA

Warner Hall, a magnificent Colonial Revival Manor House (circa 1670-1900), is located along the banks of the Severn River on 38 pastoral acres. This private setting is perfect for a corporate retreat, hospitality venue or family estate.

Cheri Mulhare • T: 757.719.4112
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1101 Club Cove Drive, Greensboro, GA

Elegant contemporary home in Reynolds Lake Oconee. The 4-bedroom, 3.5-bath home boasts bright, open spaces, a large master and an inviting guest suite on the main floor. Upstairs bedrooms and bath will be the delight of your guests, with large airy rooms and exquisite bath. Enjoy whitewashed wood flooring, designer fixtures, crystal chandeliers and much more. Huge bonus room over the 3-car garage. The well-designed pool area is ideal for stylish entertaining and luxurious private relaxation, with the pool/deck area, hot tub, and outdoor fireplace. For more information, visit <https://bit.ly/36vuH86>. \$895,000.



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Riverfront Equestrian Estate

Secluded off scenic Mandarin Road, this 7-acre riverfront estate features a vibrant history and resort-style equestrian amenities. Located on the St. Johns River and in the heart of historic Mandarin, this Georgian-inspired home is close to everything, yet feels worlds away. The property features an open concept and captivating views, making it ideal for both large and intimate gatherings, along with a guest home and a 3-stall barn with a versatile flex space. This serene property makes it easy to imagine days spent riding, followed by time in the lavish waterfront pool, and sunset watching from the back porch or balcony. With 179 feet of magnetic river frontage and zoning variances for horses, this one-of-a-kind estate offers endless possibilities for the next owners. \$2,399,000.



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Oceanfront Masterpiece

Gated 1.78-acre estate, known as Turtle Hall, exemplifies luxury, oceanfront living. With 165 feet of ocean frontage, this custom-built estate showcases museum-quality features and craftsmanship throughout. \$8,200,000.



Water to TPC Golf Views

Located in Sawgrass Island, this spacious single-story home showcases spectacular water-to-golf views. With high ceilings, generous windows, and custom details throughout, this home was built to impress. \$1,450,000.



Guana-to-Ocean Views

With the Guana River to the west and the Atlantic Ocean to the east, this oceanfront home offers stunning panoramic views. Built with top engineering designs, this home merges comfort with sustainability. \$2,600,000.



Custom-Built Oasis

Comfort and elegance merge in the thoughtful design of this custom-built home situated on a premium lot in the premier Plantation community. Gorgeous water-to-golf views are showcased from the home. \$1,525,000.



Perfect Beach Escape

Located between The Lodge and the Cabana Beach Club, this 2nd-story condo gives elevated views of the beach while maintaining privacy. Includes a large covered balcony and ground-floor storage. \$1,625,000.



Oceanfront Luxury

Comfort and elegance blend effortlessly in this Anglo-Caribbean-inspired oceanfront home with the highest level of detail and quality. The beauty of this home is enhanced by the property's premier location. \$9,995,000.

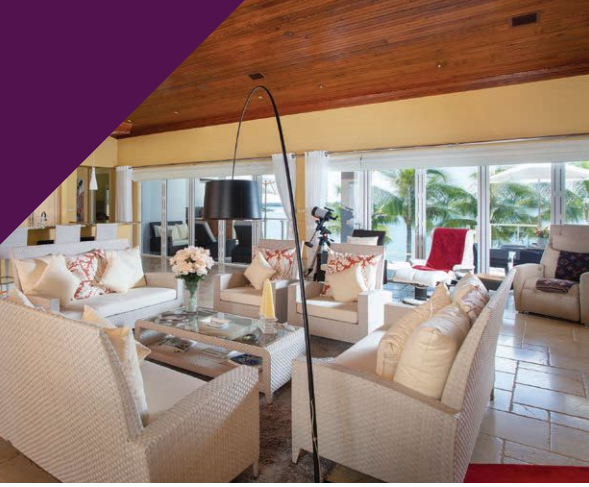


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52 Cannon Royal Drive, Shark Key, FL

This 4-bedroom, 3.5-bath, with an office beach house villa is located inside the gates of Shark Key. 52 Cannon Royal would make a perfect year-round home or seasonal retreat. Fine finishes, thoughtful design details and incredible ocean views throughout impart a relaxed ambiance. The classic all-on-one floor plan is designed for entertaining with plenty of light and inviting outdoor living spaces such as the covered porch. Features include a private beach, heated saltwater pool, custom marble floors, an attached garage and custom built-ins. Shark Key is only minutes away from Key West. \$3,250,000.



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1100 Dorance Road, San Angelo, TX

This custom-built, one-of-a-kind property on Spring Creek in Irion County is minutes away from the city of San Angelo, Texas. This property consists of a main house with 3 bedrooms, 3.5 baths, and open-concept living at its finest. The property also features a 2-bedroom guesthouse, a barn plus a working pecan orchard consisting of 80 pecan trees. The sale includes all machinery to maintain the 9-acre orchard. \$1,575,000.



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5450 Fairlawn Shores Trail SE, Prior Lake, MN

Located 25 minutes from Minneapolis/St. Paul with 80 feet of prime, northwest-facing lakeshore. With 5,607 finished square feet, this home has a main-floor master suite, gourmet chef's kitchen, private office, separate workout room, 4-season porch, 3 gas-burning fireplaces, a 3-car insulated and heated garage, and natural stone and woodwork throughout. Only the highest quality materials. \$2,250,000.



14560 Wilds Parkway NW, Prior Lake, MN

Located in The Wilds Golf community on hole No. 2, this custom, stone- and brick-exterior home features state-of-the-art electronics and a home theater. The main-floor master suite has a private balcony. The home is truly indoor-outdoor living at its finest with 7 fireplaces, 7 bedrooms, 6 baths, and 7,618 square feet of gorgeous living space. \$1,300,000.



16285 Northwood Road NW, Prior Lake, MN

Traditional 2-story home with breathtaking big water views on .70 of an acre of land and 100 feet of shoreline on Upper Prior Lake. The home features 4 bedrooms and 4 baths, with over 4,000 square feet of finished living space, plus a 900-square-foot, livable boat house, which includes a kitchenette, bedroom, 3/4 bath and living room. \$1,400,000.



3856 Green Heights Trail SW, Prior Lake, MN

Lake living at its best with this beautiful, custom-remodeled, 2-story, 3-bedroom, 4-bath, 3,150-square-foot home on Upper Prior Lake with almost 50 feet of sandy beach. Big water views and maintenance-free, lakeside yard. Thoughtful, high-quality interior and exterior updates. \$1,250,000.



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385 Puritan, Birmingham, MI

Located 1 mile from Downtown in one of Birmingham's loveliest neighborhoods is this traditional Colonial filled with natural light and modern amenities. Approximately 4,000 square feet of living space offering a 1st-floor master suite and a 2nd-floor master suite. The gorgeous top-of-the-line kitchen has a huge island, marble countertops, and stainless appliances. Formal dining room and family room both have fireplaces and hardwood floors. The private, fenced yard is beautifully landscaped with mature vegetation, a paver patio and a pergola. There is a 2-car garage and a porte-cochere.

4 bedrooms, 4 full and 1 half baths • \$1,250,000



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 chood@hwwbrealtors.com



1297 E Lincoln, Birmingham, MI

Walk to town from this 3-bedroom, 3.5-bath Colonial. The home features hardwood floors on the main floor, a finished basement, and an updated master bath with a soaking tub and separate shower. Enjoy family meals in the renovated kitchen with a beautiful walk-in pantry. Entertain family and friends in the formal dining room, formal living room. An added bonus is the finished space above the garage currently used as a home gym!

3 bedrooms, 3 full and 1 half baths • \$564,900



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4559 Trails End Path, St. Joseph, MI

Stunning custom-built home on 408 feet of the St. Joseph River located in the Fox Ridge Estates in St. Joseph. The owners spared no expense when designing their 12,000-square-foot home, which offers 8 bedrooms, 9.5 baths, an indoor swimming pool with a waterfall, hot tub, media/theater room, workout room, sauna, outdoor tennis court and a 4-car, heated garage. The 2nd-floor master bedroom suite offers a beautiful master bath, huge custom closet, beautiful library/office with custom bookcases, and an entry to a large backyard deck with fireplace overlooking extraordinary views of the St. Joseph River. \$3,200,000.



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58500 Aracena, La Quinta, CA

Spectacular home with the indoor-outdoor coveted desert lifestyle. Four bedrooms, 5 baths, detached casita. Quarter-acre elevated lot overlooking the golf course. \$1,249,900. Abraham Baghbodorian • T: 760.600.6187



8525 Verde Way Las Vegas, NV

Stunning architecture and exquisite design. This open yet private, modern home brings the outdoors inside. The one-of-a-kind home deserves your one-of-a-kind buyer. \$1,195,000. Delinda Crampton • T: 702.219.3144



4 Awbrey Court, Henderson, NV

Full direct Strip views! Features include luxurious living spaces, pocket sliding doors, a spectacular theater, elevator, 2 master suites, and exquisite wine room, all on half acre; 8,935 square feet. \$4,500,000. Ellen Fahr • T: 702.535.4881



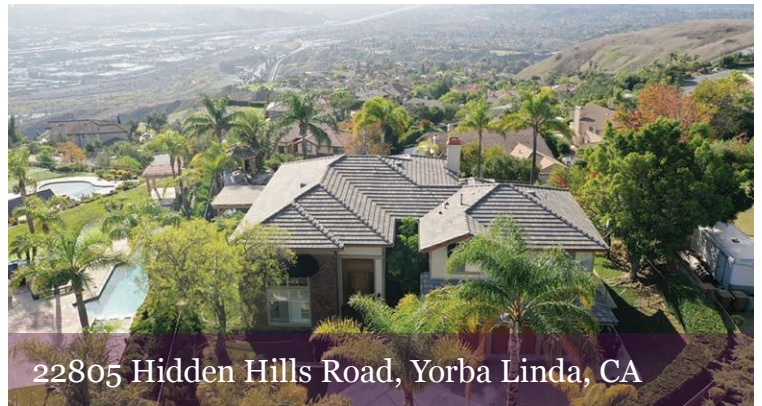
38557 Via Majorca, Murrieta, CA

Located in the sought-after La Cresta community. View, vineyard, pasture, barn, pond, and infinity-edge pool/spa, all custom-built by owner. A must-see Country French estate! \$1,999,999. Jan Harris • T: 951.526.3552



670 W Stevens Road, Palm Springs, CA

Luxury living at its finest. This home boasts 5,500 square feet of living space, a sparkling pool/spa, expansive veranda, gourmet kitchen, wine fridge and so much more! \$4,250,000. John White • T: 760.898.9692



22805 Hidden Hills Road, Yorba Linda, CA

Custom estate located in prestigious Hidden Hills neighborhood. Panoramic views of the city, canyons and Disneyland fireworks. Featuring 5 bedrooms, 4 baths, 4,496 square feet. \$1,950,000. Monica Hammack • T: 714.306.4681



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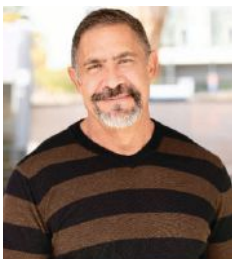
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Luxury Living at its Finest, 670 Stevens, Palm Springs, CA

This spectacular home is perched high above one of the most prestigious neighborhoods in all of Palm Springs. Completely reconstructed in 2008, it was originally owned by Hollywood royalty, Debbie Reynolds. With 5,500+ square feet, this property is an entertainer's dream. Gaze out over the sparkling pool and spa from the expansive veranda that has an automatic opening glass door that disappears into the wall. The gourmet kitchen boasts high-end appliances, a wine fridge, and lots of counter space. Rooms include a master suite with a living-room space and a spa-like bath. There are 4 bedrooms in total, all en suite. The home has solar, an automatic driveway gate, large garage, pool bath/shower, and much more. \$4,250,000.



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9631 Orient Express, Las Vegas, NV

Elegance and luxury defines this estate home. Meticulously designed and constructed with the finest finishes. Professionally updated recently. Blessed by a Feng Shui Master. The grand foyer welcomes you with a glittering Swarovski crystal chandelier and a hand-forged, wrought-iron staircase. The formal living and dining rooms have majestic 21-foot-height ceilings and windows. The family room has an open-concept design. The gourmet kitchen is designed as a “dirty kitchen,” optimal for entertaining. The master suite has a sitting room with an 800-square-foot viewing deck. A fully equipped master bath with 2 very large walk-in closets. Spacious study/office with French doors. Enjoy a climate-controlled wine room and an elevator. Expansive backyard with multiple lounging and dining areas. Situated on over 1 acre. Private and secure behind a double guard gate. Centrally located to Summerlin and the Las Vegas Strip. \$3,728,999.

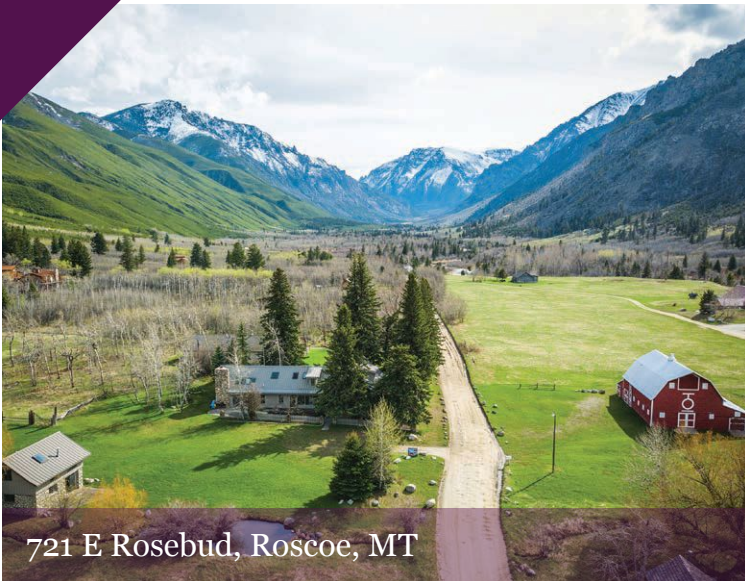


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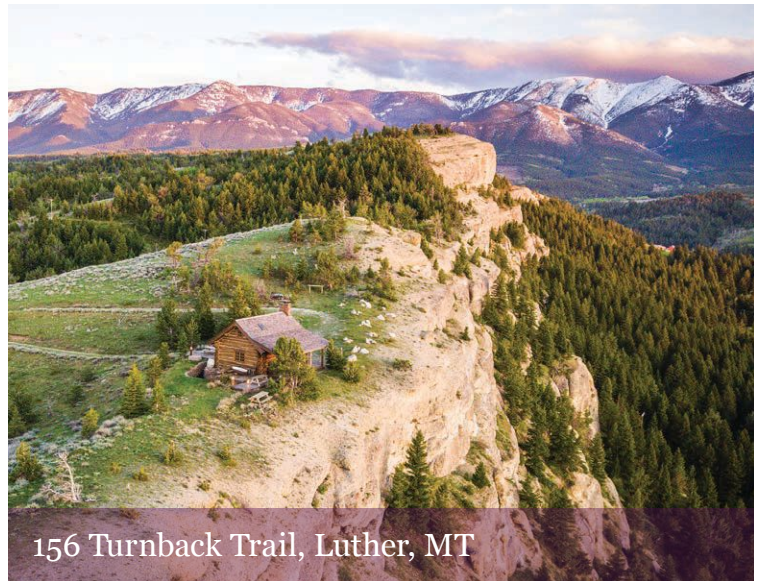
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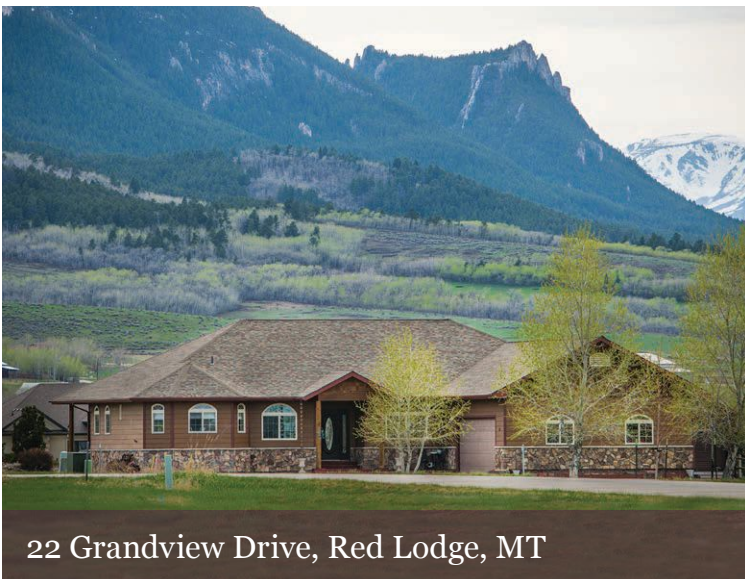
721 E Rosebud, Roscoe, MT

Secluded and updated Montana 1920s, 5-bedroom, 3-bath stone mountain home, 1-bedroom, 1-bath stone guesthouse, and 1901 barn on 2 acres with East Rosebud river access. Only 27 miles to Red Lodge and walking distance to the National Forest. \$665,000. • Contact Gregg O'Neil for more information at 406.425.3684.



156 Turnback Trail, Luther, MT

The Sentinel Cabin is sited on the edge of a 500-foot cliff and features eye-popping views of 5 mountain ranges from this aerie. Sleeps 6 and includes 1.5 baths on 44 acres with deeded access to National Forest. Additional 250 acres available. Adjacent 20-acre tract and 40-acre tract available. \$1,050,000. • Contact Gregg O'Neil for more information at 406.425.3684.



22 Grandview Drive, Red Lodge, MT

One-level, 2,400-square-foot, 4-bedroom, 3-bath home on 1 acre with unobstructed Ski Resort and Beartooth Mountain Views. Located in Red Lodge, Montana, the north gateway to Yellowstone National Park. \$539,000. • Contact Gregg O'Neil for more information at 406.425.3684.



94 Sheep Mountain Road, Luther, MT

End-of-the-road privacy, bordered on 3 sides by National Forest and State Lands. Enjoy 641 fenced acres. Breathtaking, unspoiled views from every window. 6,129 square feet of quality custom craftsmanship and unique materials. Guesthouse, horse barn, hay and equipment barn. Only 30 Minutes to Red Lodge. \$2,750,000. • Contact Cindy Dunham for more information at 406.425.0182.



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3225 Alpine Drive, Billings, MT

The Crown Jewel of Billings! This estate offers valued views of the Rimrocks, multiple other mountain ranges, and city lights in Montana's largest city. This is the perfect entertaining backdrop, complete with your own large rock water feature. An impressive 4-bedroom, 3.5-bath home with mindful investment in engineering, construction choices, and smart home technology. \$1,194,900.



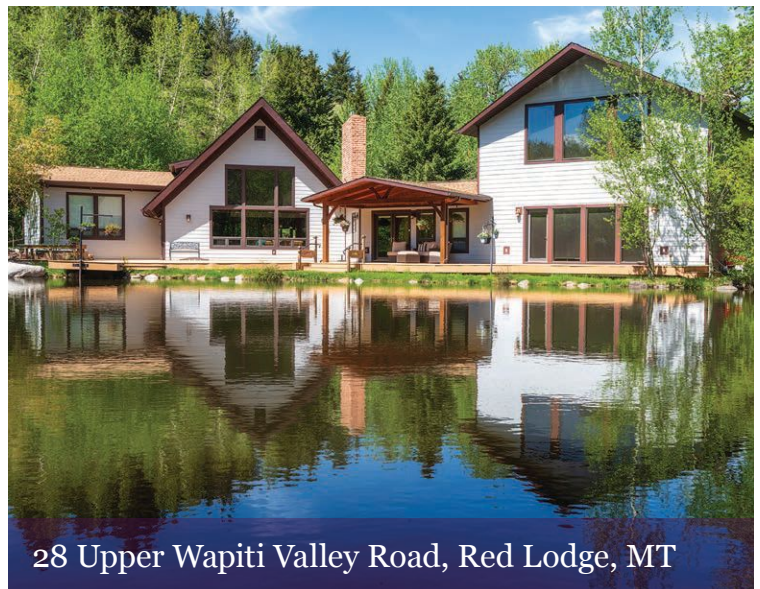
78 Turner Road, Roberts, MT

Luxury, upscale horse ranch with 360-degree views of Beartooth Mountains, rolling hills, valleys, open fields and Fish Clear Creek, which runs through the site. This beautiful 4-bedroom, 2.5-bath home is landscaped and surrounded by trees. Features include a horse barn, corrals, hay barn and workshop, all impeccably maintained. Solar and wind turbines provide up to 80 percent of power needed on the ranch. Water rights included. \$1,540,888.



5220 Pryor Mountain View Drive, Billings, MT

Stunning views of the spectacular valley below and mountain ranges beyond from every angle of this meticulously cared for 6-plus-acre estate. River rock masonry welcomes you into this 5-bedroom, 5.5-bath home. Entertain in the gourmet kitchen, vaulted main living area and casual living area with wet bar. Relax with the 3 fireplaces, interior hot tub and the multiple decks/patios. Large detached shop with apartment. \$ 1,399,000.



28 Upper Wapiti Valley Road, Red Lodge, MT

Bordering Custer National Forest, this 3-bedroom, 3-bath, 3,925-square-foot, remodeled custom home on 5 secluded acres wraps around a trout-filled pond. High-end amenities include a designer gourmet kitchen, pecan cabinetry, custom-stained glass and tile, Pella windows, French doors, and 3 gas fireplaces. Relax in seclusion on a 1,600-square-foot deck and hot tub. Heated garage, and separate shop or studio. \$847,888.



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The Penthouse at El Andaluz, Santa Barbara, CA

In the heart of downtown in one of the world's most desirable coastal communities, the Penthouse at El Andaluz offers a truly one-of-a-kind luxury living opportunity in beautiful Santa Barbara, California. Only a handful of large penthouses have ever been built in this city, and none more elegant and iconic as this one — the premier residence in the crown jewel of Santa Barbara's recent urban architecture. The penthouse features 3 bedrooms, 3.5 baths, 2 offices, 3,400± square feet of interior living area all on 1 level, and about 2,000 square feet of finished exterior living areas to this penthouse only. Other amenities include a 2-car private garage, a private elevator, and a location a few blocks to the waterfront, beaches, restaurants and theaters. View a full-length Virtual Showing on the website at www.SantaBarbaraPenthouse.com. \$4,250,000.

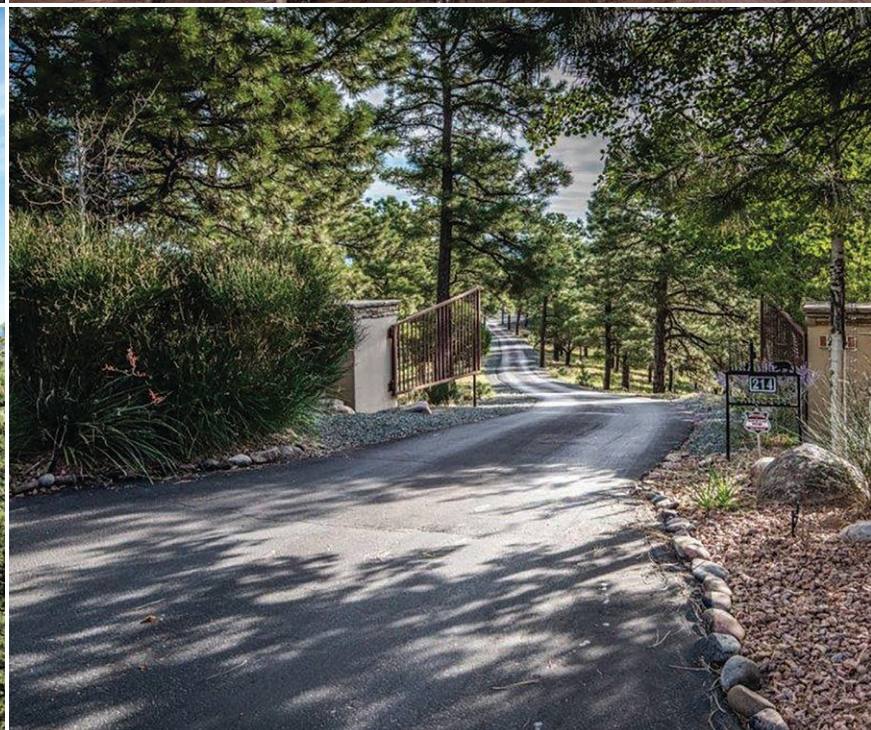


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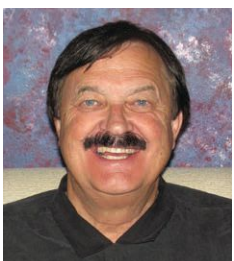
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214 Flicker Court, Alto, NM

Unique, one-of-a-kind home on 25 acres in the prestigious Alto Village golf course area with 2 professional, 18-hole golf courses. The open floor plan has approximately 4,854 heated square feet, cathedral ceilings and tall windows that open to Sierra Blanca and Capitan views. Multiple decks to enjoy the view and wildlife galore, with privacy. The gourmet kitchen has enough space to entertain. Furnished with exceptions, 4 bedrooms, 4.5 baths, 4 fireplaces, a living room, family room, 2 separate laundry areas, and an oversized 2-car garage. This home has its own private, gate entrance and paved drive. Virtual tour at www.214flicker.mhitour.com. \$1,390,000.



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121 Forest Road 321, Tajique, NM

Peace and privacy are yours at this historic property in the foothills of the Manzano Mountains. This fully furnished custom home features 367 fenced/cross-fenced acres of juniper, piñon and ponderosa pine. Soak in the sparkling, solar-heated saltwater pool with breathtaking views of the Manzanos with over 200,000-plus acres of Cibola National Forest adjoining for private access to hiking, riding and hunting. Chef's kitchen has Viking Pro stainless steel appliances. The 3-car finished/heated, oversized garage has a bonus room above. Build your dream barn — multiple locations across the property are well suited. No expense has been spared! Helipad adjacent to the house. Only 45 minutes from Albuquerque International SunPort. \$1,200,000.

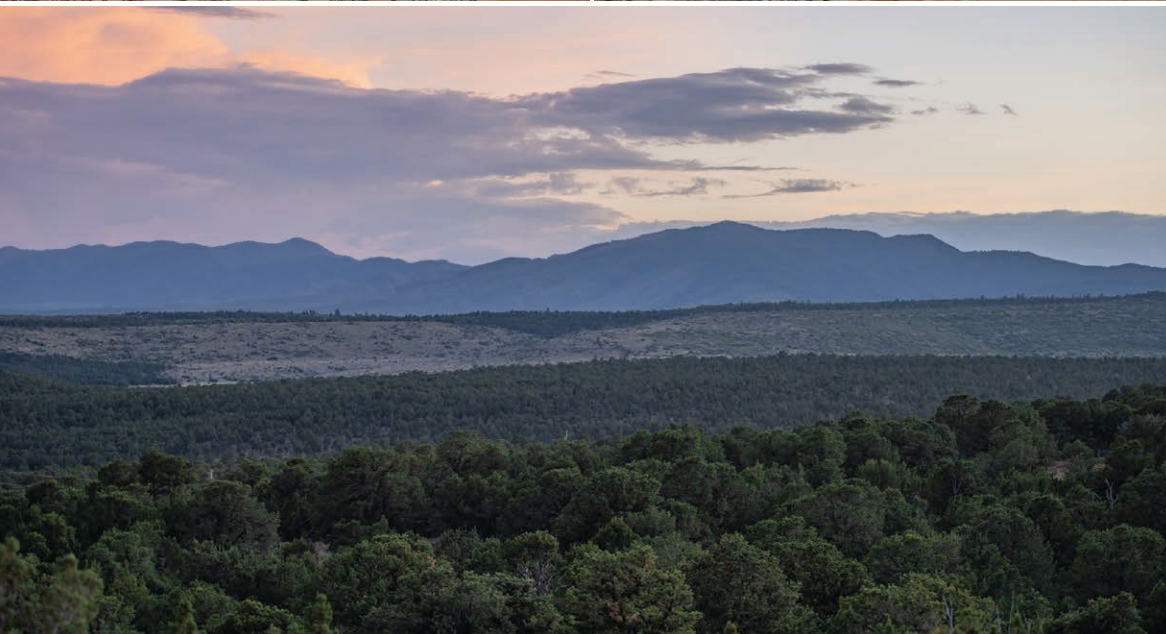


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557 East Walnut Brook Drive, Salt Lake City, UT

Through the gates and over the bridge you'll find the Majestic Walnut Brook Estate, perfectly situated on the river with about 2 park-like acres of unbelievable beauty and lushness. Custom and high-end quality throughout with stunning architectural lines. The main-floor master boasts floor-to-ceiling windows, gorgeous built-in wood closets and a circular bath. The spacious walk-out lower level with a theater room and French doors is perfect for entertaining, along with a separate deck for morning dining and a multitude of additional patios to enjoy the serenity, privacy and wildlife. A lovely pool and pool house are shared with one neighbor. \$2,690,000.

1807 East Tuscalee Way, Draper, UT

Majestic views and timeless luxury in Draper's prestigious neighborhood make this one of Utah's finest homes. This impressive architecture is loaded with vaults, massive ceiling heights, 2-story windows, rich custom cabinets, and built-ins. The floor plan is perfectly suited for a family with 2 suites on the main and a spiral staircase connecting the 2 bedrooms upstairs to the 2 suites downstairs. An open, flowing great room with an elaborate kitchen and walk-out lower-level, is perfectly orchestrated for entertaining, especially with the plush tiered theater room with a 135-foot screen and 7.2 surround sound system. A community pool is a part of this package. \$3,495,000.



1141 North Oak Forest Road, Salt Lake City, UT

One-of-a-kind gated and private English cottage estate on 3 acres with stunning views framing the Wasatch Mountains. Hand-tooled exterior stonework, heated cobblestone drive and a porte-cochere entrance guide you to a private courtyard with lush gardens, a sparkling pool, waterfall and spectacular landscaped architecture. This smart home boasts a stunning chef's kitchen with an oversized formal dining room, grand family room, main-floor library, and luxurious master retreat. The walk-out lower level offers a variety of entertainment and fun, with a 2-story slide, indoor sports court, and game room. Sellers are very motivated! \$6,500,000.



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591 Paikau Street, Honolulu, HI

Nestled on the slopes of world-renowned Diamond Head, this spectacular 5,000-plus-square-foot, custom-designed residence, with 4 bedrooms, 5.5 baths, and the finest craftsmanship and detail, is located in one of Honolulu's most exclusive neighborhoods. The European-designed kitchen features top-of-the-line appliances, built-in cabinetry, absolute black granite countertops and marble floors. The Arizona flagstone-floored space features a tiled swimming pool and cascading waterfall feature designed by acclaimed artist Robert K. Tom. \$3,980,000.



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A heavy timber screened porch is perfect for entertaining on Maine's buggy evenings. At right, relaxing views of the Damariscotta River in Mid-Coast Maine.



Recognized as one of the top young architects in the country, Jessie Carroll's story is one of passion and purpose.

The Path

With over a decade of experience, associate principal architect Jessie Carroll describes how her passion for architecture stemmed from curiosity.

For Carroll, the path of becoming an architect was not a clear or direct one. Before entering the architecture program at Northeastern University's School of Architecture, she was heading toward a career in medicine. However, with a proclivity for math and science and a background in art, the prospect of becoming an architect piqued her curiosity and interest. Although she originally thought architects to be "artists that got paid well," a true passion developed for the work and led her to realize it was her intended vocation.

Part of what intrigued Carroll about architecture was its challenges, which she discovered both as a student working long hours on projects throughout her undergraduate and graduate programs, as well as in the field. Though it was difficult, she pulled pieces of wisdom from each endeavor, including the value of her time spent working and perfecting these projects. "The more time you put into a design, the better it becomes. The more time you put into a drawing or model, usually the better the outcome," Carroll says.

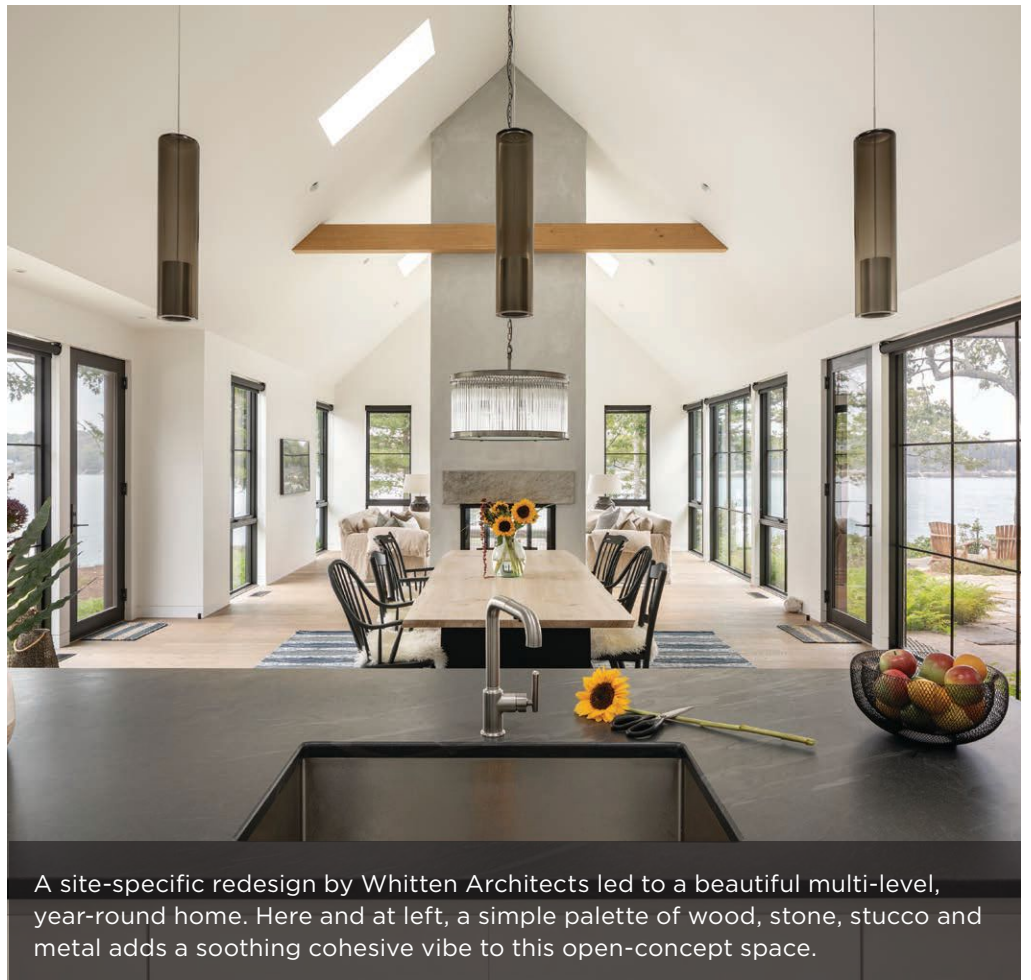
Wanting to diversify her experience even more, Carroll worked as a designer at several Boston-based firms, including Utile Inc., Cannon Design Inc., and Chan Krieger Sieniewicz (now NBBJ), as well as



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The living room offers ample river views and a strong connection to the landscape.



A site-specific redesign by Whitten Architects led to a beautiful multi-level, year-round home. Here and at left, a simple palette of wood, stone, stucco and metal adds a soothing cohesive vibe to this open-concept space.

of Curiosity

By Kristen Ordonez

construction manager of custom single-family homes by other notable architects. These positions not only helped diversify her knowledge of the industry, but also helped her to gain confidence for working onsite. "Working with those in the field, driving the company truck, wearing the boots, et cetera ... I think that was really a turning point, not only in my confidence, but in my understanding of architecture and the residential market."

This turning point and her passion for the craft led Carroll to find a place at Whitten Architects, a small architecture firm at the time in 2013, and has since led her to become nationally recognized for her work in architecture. Accolades for her achievements include the highest Design Achievement Award for her graduate thesis work, the

national Red Diamond Achiever Award and the local AIA Maine Design Merit Award. Most recently she was named a top "5 Under 40" professional by New England Home magazine, the first female Maine architect to receive the honor. It was curiosity that first led her to architecture, but when it came to Whitten, it was the firm's dedication, passion and collaborative nature that solidified her place in the company, and in Maine.

When first interviewing, the team at Whitten invited Carroll to Portland, Maine, which she later saw to be their way of wanting her "to fall in love with the place of Portland, Maine." Happily, they were right. "I've found practicing in Maine to be incredibly special and that a lot of the properties and building locations just feel so undiscovered.

It's a terrible analogy, but when I explain it to my friends and peers, it's like Disneyland for an architect. I am often blown away by these properties and I find myself asking, 'Are you kidding, we get to build something here?' It's an honor to be a part of," she says.

Carroll notes that unlike other notable New England coastal regions, Maine possesses a great deal of underdeveloped land that represents huge opportunities for people interested in making the move up north. "It's not like Cape Cod, where the square footage of oceanfront is inhabited and costs reflect that," she notes, adding that "people are recognizing the value of Maine and wanting to either work here remotely, retire or own a second home in Maine because they see the value in living here." →



The project shown on these pages was in a small Maine beach community, offering a first-floor guest suite, second-floor studio with generous light, and a green roof with a roof deck, boasting dramatic views of the ocean.



While working at Whitten, Carroll has also come to find residential architecture to be one of the most intimate of the design paths. “You’re working with someone in their home ... the people that they care most about are going to inhabit this place. There are high expectations,” she says. She adds that the residential sector is also a contributor to her passion for architecture. “Every project represents a new property, a new client. Both have brand new challenges.”

Whitten Architects works to remain diverse in both size and style, usually heavily reflective of the clients and their overall vision, according to Carroll. One project that she always remembers fondly is known as the Coastal Village Residence,

according to Whitten’s website, once a seasonal log cabin near woodlands in the Greater Portland, Maine area. Carroll says what she loved about that project was that the homeowners were really committed to Whitten and its process, and deeply valued the other teams of builders and landscape architects who all worked beautifully together with the firm, and still do to this day. The result was a highly crafted home from the inside out that was received on time and on budget.

What sets Whitten Architects apart from other architects is its commitment to the client as well as the site, what Carroll notes as site-specific design, which means heavily considering the property and

“Find what it is that makes you think, what it is that makes you curious and lights something up in you — just pursue that.”



A layered landscape leading to a large entry porch provides a gentle welcome. A playful window composition adds interest.



A minimal kitchen sized just right for the homeowners has ample views and subtle palette.



Fully custom millwork featuring the homeowner's interests and works makes this space usable and uniquely theirs.



The coastal home is nestled into a ledge outcropping with a new, usable terrace and roof deck above.



A "corner office" featuring the homeowners' Midwestern art and childhood toys.

the client's vision. "Something Whitten Architects does really well, we set ourselves up so we have time to do that with our clients. We really give ourselves time to grow that relationship, to understand what they're looking for, in order to exceed their expectations," she says.

A lot of what the firm is seeing today in terms of design includes more modern design with lots of glass, steel, and a deeper connection to the environment. "Now we're having people bring a new taste level with them, asking for a different type of architecture. I think that that has been exciting for us, exciting to work with younger families and be part of their story and their growth," Carroll says.

Reflecting on architecture itself, Carroll notes that "it is a career of humility, one that is constantly shifting and changing and one that is always going to be challenging because every project is so different, and should be, as it's a new place with new people." For her, and for others looking for "the perfect job," she says, "I don't think you have to understand why or what the ramifications of the decisions are going to be, but you just have to go with your instincts and your intuition. When I got into architecture, I wasn't passionate, I was curious. Through a curiosity can come passion. Find what it is that makes you think, what it is that makes you curious and lights something up in you — just pursue that."



Floor-to-ceiling glass lets light wash the floor and provides the perfect spot for the homeowner's most beloved furniture piece.



Refined architectural details add to the new simplistic building forms. A large entry porch and trellis reach to the landscape.



A Sip of History

An elite breed of whisky aficionados hunt for bottles produced by distilleries that have long since shuttered their operations, allowing them a rare taste of the past.

By Roger Grody

Every sip of whisky reflects a synthesis of complex characteristics developed from the moment the precious nectar began its aging process, essentially transporting its drinker through years or decades. In most cases, future editions of that very whisky, however rare, will be released — they are patiently aging in oak barrels as you enjoy your current bottle — but others are frozen in time. A whisky from a now-defunct distillery, a so-called “ghost distillery,” is among the rarest tastes of all.

Those ghost whiskies are highly sought after, as they provide the ultimate aura of exclusivity. Philip Morrice, historian and author of *The Schweppes Guide to Scotch*

and *The Whisky Distilleries of Scotland and Ireland*, reports robust interest in drinking or collecting spirits that will eventually be unattainable. “As global interest in whisky has expanded, thanks to the marketing efforts of the main producers, particular interest in the ‘dearly departed’ has developed, not least because their stories are often tinged with mystery, mayhem or neglect,” he says.

The Australian-based Morrice is the founder of MyWhiskyJourneys, a platform that sells rare whiskies from private collections and dedicates an entire section to nearly 40 different ghost distilleries. A 1982 vintage 20-year “Rare Malts Selection” from

Brora, one of Scotland’s most revered ghost distilleries, is listed at \$2,497, while a 27-year “Final Resurrection” from the former Ben Wyvis distillery in Invergordon, Scotland, commands \$2,189.

Another top whisky commentator, Glasgow-born Dave Broom, insists the popularity of this niche specialization (and the escalating prices that result) are driven primarily by scarcity. “They’re in finite supply. Every bottle emptied is one less,” states Broom. Ghost whiskies represent the chance to taste a bygone era, explains the author of *The World Atlas of Whisky and Whisky: The Manual*, but snarks, “For others, the dwindling supply means dollar

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Seattle's Canon offers one of America's most extensive collections of whiskies.



Johnnie Walker presents whiskies from ghost distilleries.

bills replace their eyeballs.”

Broom cautions that neither acclaim nor soaring prices are necessarily reliable indicators of quality, suggesting not every shuttered distillery produced exceptional whiskies, however rare they may now be. “But because they were no longer available, suddenly they became cults and peoples’ critical faculties disappeared,” quips the ever-candid Broom.

Consumers seek out ghost whiskies for various reasons, whether a connection to their family heritage or birth year, or simply wanting to taste something that will eventually be impossible to find. Broom recommends looking for whiskies from the

abandoned Scottish landmarks of Cambus, Caledonian or Carsebridge, and also advises exploring lesser-known ghost malts from the now-defunct distilleries of Convalmore, Capertonich, St. Magdalene, or Rosebank.

Even large corporations like Diageo (the London-based maker of Johnnie Walker Scotch, Don Julio tequila and Guinness beer) recognize a market for this whisky subculture. Its limited release Johnnie Walker Blue Label Ghost and Rare has showcased whiskies from famed ghost distilleries Port Ellen and Brora, and most recently Glenury Royal.

One of only three distilleries to carry a royal title, Glenury produced whisky for

160 years before the Scottish Highlands facility closed its doors in 1985. “Shining a light on this hidden treasure of the whisky world is something we’ve wanted to do for some time,” explains Johnnie Walker’s master blender Jim Beveridge. Whiskies from other ghost distilleries, including Cambus and Pittyvaich, are blended into this product to balance Glenury Royal’s fruit-forward character with toffee and butterscotch notes.

Seattle’s Canon is home to one of America’s largest spirit collections, with three-quarters of its approximately 4,000 selections comprised of whiskies. Among the approximately 450 ghost labels found

within Canon's 150 pages of whiskies is a 1978 Port Ellen, aged 37 years, that commands \$998 for a one-and-a-half-ounce shot. Canon owner Jamie Boudreau reports customers regularly request ghost whiskies, even those with stratospheric price tags. "These whiskies really are special, with a finish that seems to linger for days," says Boudreau, adding, "They're really special drams that are actually worth the hype."

The Whisky Attic, discretely located off the Strip in Las Vegas, is not a bar or retailer yet is home to one of the most expansive whisky collections in the world, currently totaling more than 4,500 distinct selections. "We offer unique, bespoke educational experiences," reports founder and curator Sir Dr. Adam Carmer, whose appointment-only tastings are held in Las Vegas and around the world.

"There's a story connected to almost every bottle of whisky, but ghost whiskies in particular are driven by legend and lore," says Carmer, who reports stocking about 125 different bottles from now-shuttered distilleries. "At one of our sessions, you're tasting and discussing whiskies in real time, and it's really a synesthesia of learning," explains Carmer, who moonlights as a university professor. He says of these ghost whiskies, "You're tasting a piece of history."

"There are ghost distilleries which never reopen and either stand as forgotten monuments to their past glory or are completely dismantled," states Morrice, who reports some are occasionally brought back to life by new owners. "Buying whisky from a ghost distillery is, in fact, purchasing a piece of history to consume, hold in your collection or to resell in the future," he says, indicating demand has increased exponentially in recent years.

Morrice is partial to Port Ellen, the legendary Scottish distillery on the isle of Islay, reporting, "There is a vast selection of expressions from that distillery, the quality of the whiskies is universally high and its following is devoted." He recommends a 20-year 1978 vintage from the distillery's "Rare Malts" series (\$1,878 on his site), which was one of the first official bottles of Port Ellen to be released following its closure. "It is fresh and clean, and unusually so for a 20-year old at this strength [60.9% alcohol by volume]," assesses the author.

Whisky lovers in Washington, D.C. gravitate to Jack Rose Dining Saloon, which in a normal year pours the equivalent of



Canon owner Jamie Boudreau behind the bar.

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Sir Dr. Adam Carmer teaches and inspires at The Whisky Attic.

PHOTO COURTESY SIR DR. ADAM CARMER

1982 Glen Mhor



1975 St. Magdalene



1975 Ladyburn Rare Ayrshire



1982 Brora



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A selection of rare whiskies behind the bar at Canon.

about 10,000 bottles by the dram. The kind of place where a Georgetown grad student might sit next to a member of Congress, this bar/restaurant is one the few things in the capital city receiving bipartisan approval.

Unfortunately, owner Bill Thomas began selling some of his formidable inventory to weather the challenges of the coronavirus crisis, but great bars in D.C. have a way of surviving, regardless of who is in office. Jack Rose Dining Saloon currently offers a variety of ghost whiskies, including several vintages of Kentucky's Stitzel-Weller, a prestigious ghost distillery that was once the production site for Pappy

Van Winkle, America's acclaimed, wildly expensive bourbon.

A recent-era Japanese distillery named Karuizawa (production ceased in 2000) is in tremendous demand by collectors, driving prices from approximately \$200 per bottle to more than \$15,000 in about a decade. Suggesting Karuizawa may be the poster child of overpriced cult-status ghosts, author Dave Broom states, "You couldn't give it away when it was open, and now it's probably the most expensive ghost whisky at auction." He concludes, "It's the whisky world's equivalent of Van Gogh."

Ghost Busters

Canon canonseattle.com

Jack Rose Dining Saloon jackrosediningsaloon.com

MyWhiskyJourneys mywhiskyjourneys.com

Johnnie Walker johnniewalker.com

The Whisky Attic whiskyattic.com

‘Here Comes the Sun’

By Jessica Ganga

The Sunshine Kids Foundation provides lasting memories for pediatric cancer patients. With the support of Berkshire Hathaway HomeServices, the nonprofit hosts trips and events children will never forget.



In 1982, Rhoda Tomasco had a mission. While volunteering in a pediatric cancer unit in Houston, Texas, she witnessed the toll and the sadness that cancer brought to the children and how the hospital treatments dampened their moods. Tomasco knew that the best way for the children to have a smile on their face would be to step out of the hospital and to enjoy a day in the sun. What began with a ski trip with 10 kids to Winter Park, Colorado, flourished into trips across the country. Tomasco founded the Sunshine Kids Foundation nonprofit upon her mission to be a shining light for these children — and for them to simply just have some fun.

Today, the organization holds 10 to 12 national trips a year, working with pediatric oncology units and hospitals throughout the country. Each trip is meant to bring children out of the hospitals, away from their illness and, for one week or so, to allow them to just be a kid.

“There are no parents, no siblings, it’s just them,” says Shannon Malone, the director of operations for the Sunshine Kids Foundation. “And they bond over their disease and they just have fun. We don’t talk about cancer, we don’t do research, we don’t counsel. We provide the fun. We get their minds off their cancer.”

Sunshine Kids offers exciting experiences, from skiing down slopes in Beaver Creek, Colorado, to seeing Broadway shows in New York City, to experiencing the magic of Disney World in Orlando, Florida. The hospitals that Sunshine Kids partners with across the country are eager every year to book trips with the organization in order to give children the opportunity to enjoy a week of fun. “We work with over 70 pediatric oncology units across the country,” Malone says. Sunshine Kids brings four children from each partnering hospital, allowing the hospital to choose who can go on the trips based on medical history to ensure the safety of the children.

“We have guidelines. Then the doctors and the social workers actually pick the



The Sunshine Kids Foundation takes children on trips, such as to Disney World, where they bond and create lifelong memories.

kids. We don’t because we don’t know their medical history,” Malone says. “On all of our national trips, kids are on active treatment, so it’s really up to the doctors. They don’t want to send anybody that is way too sick.”

Along with the larger trips, the organization works locally to have events for children and their families to attend. “Outside of our national trips, we have four different offices and we do local events as well,” Malone says. “If the families want to sign up, on a local basis, the hospitals know who we

are and we provide them the social workers.” Some examples of local trips are taking the children to local baseball games like the Astros in Houston, seeing local shows, themed parties for holidays and much more.

For Sunshine Kids SpokesKid Emma Baker of Omaha, Nebraska, the trip she got to experience was one that she will never forget, “I attended the California Fun Time Fantasy Trip, and it exceeded my expectations of a good time tenfold,” Baker says. “I can say, without a doubt, it was one of

PHOTOS COURTESY THE SUNSHINE KIDS FOUNDATION

A check is presented at the Sunshine Kids luncheon in Nashville supporting its top 20 companies. In the photo are the 2020 National SpokeKids; National Spokesperson J.K. Simmons, an Academy Award winner; along with Candace Adams, CEO of Berkshire Hathaway HomeServices New England Properties.





Shannon Malone, the director of operations for the Sunshine Kids Foundation, says it is inspirational to watch the children’s confidence grow during their week-long trips. During the national ski trip in Colorado, children go from not knowing how to ski or being afraid to, to going down the slopes with a smile on their faces.

the happiest, coolest, and most supportive experiences I’ve ever had. From In-N-Out burgers to roller coasters to meeting actors, my smile truly never went away.”

Every year, the Sunshine Kids chooses around four kids to represent the organization and be a face for their members attending conventions and fundraising events, getting the chance to speak on behalf of the other children in the organization.

According to Malone, it takes a lot of hard work and planning to put together enjoyable experiences for the children. In support, Berkshire Hathaway HomeServices helps raise money for the Sunshine Kids Foundation with numerous franchisees across the country organizing events to provide funds. “They’ve been truly amazing, it’s a truly amazing company,” Malone says. “The network has been so supportive of us

for over these 25 years. They do everything from golf tournaments to bake sales, yard sales, [to] galas.” Besides the events, Malone explains, some franchisee’ real estate agents donate part of their sales closings to the organization. “They’re so supportive and they love the kids,” Malone says.

Berkshire Hathaway HomeServices offices also volunteer to help with different events and trips. Malone says the foundation even plans events near Berkshire Hathaway HomeServices offices to help them get involved.

“We did a little mini trip to Atlanta last year and the office there was tremendous,” Malone says. “They give us advice on things to do, volunteer during the week — we couldn’t have done it without them to be honest with you. We do have staff, but we don’t have a huge staff ... so we rely

on our volunteers from Berkshire Hathaway HomeServices network members.”

For Malone, the foundation is thankful for what the corporation provides and how enthusiastic they are with being a part of the Sunshine Kids. “We love doing what we do and we can’t do it without Berkshire Hathaway HomeServices. They’re an amazing company. The franchisees are wonderful. We would not be here without them, that’s just truly it. They’re our corporate sponsor and we wouldn’t be here without them.”

With the support from Berkshire Hathaway HomeServices and other major contributors, Sunshine Kids gets to accomplish its long-standing mission. Malone says it’s something special to see the children from the beginning of the trip to the last day. “Watching their confidence go from zero to 100 by the end of the week is something truly remarkable to see.” For Baker, the Sunshine Kids family has left a lasting impression on her, making her proud to be a SpokesKid for the organization.

“The Sunshine Kids Foundation has helped me find my passion, my friends and my voice. There is no other organization that makes sure you’re taken care of the way they do. The staff, the volunteers and the nurses are all so much fun to hang out with.”

Malone says Sunshine Kids hopes to one day “not exist,” meaning, there will be an end to childhood cancer, but until then they’ll continue to create smiles and memories. “Our mission hasn’t changed since day one. It’s basically is to bring kids together, have fun and celebrate life.”

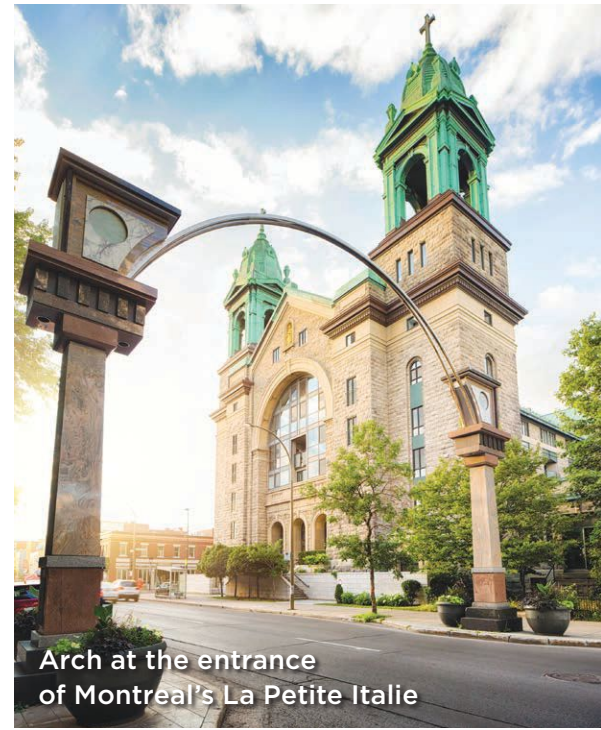
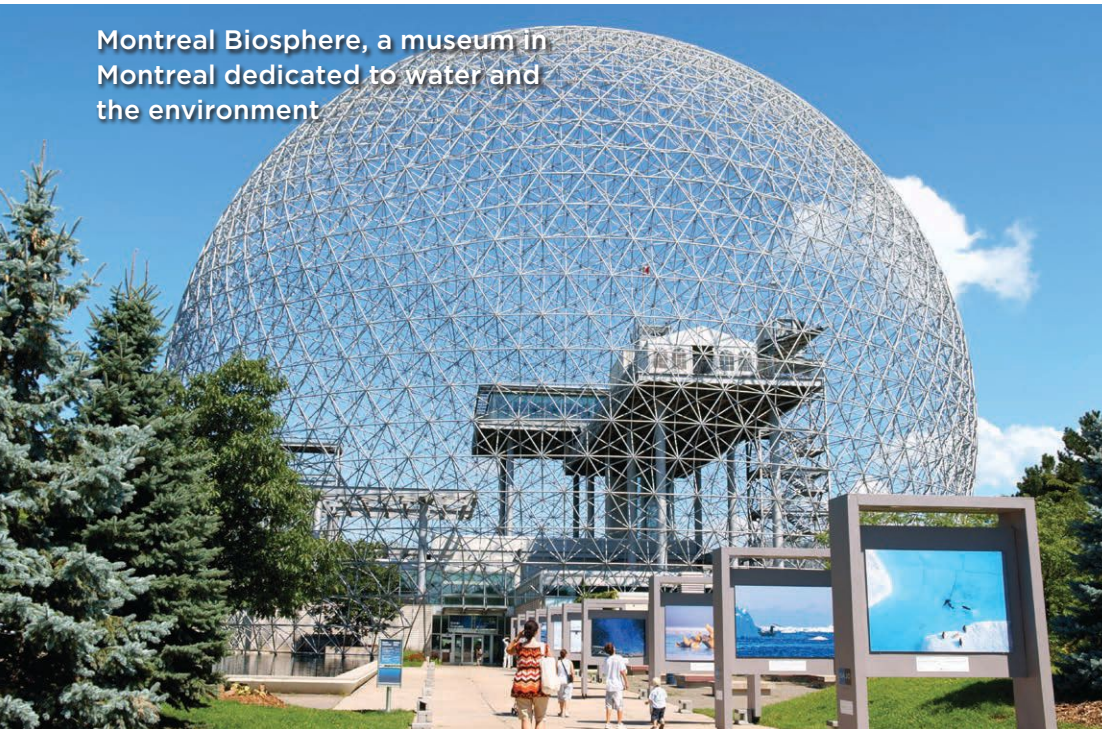


National Spokesperson J.K. Simmons announces the Top 10 Sunshine Kids fundraising companies from the Berkshire Hathaway HomeServices network, along with the 2020 National SpokeKids.

The New North

continued from page 5

Montreal Biosphere, a museum in Montreal dedicated to water and the environment



Arch at the entrance of Montreal's La Petite Italie

with official operations starting in early June. "I'm very excited to take that next level with regard to a prestigious brand such as Berkshire Hathaway HomeServices," Brosseau says. "It's an absolute honor to be able to represent such a brand — to be the one to launch it in this province. I'm also very much looking forward to working in collaboration with my friends over in Toronto and

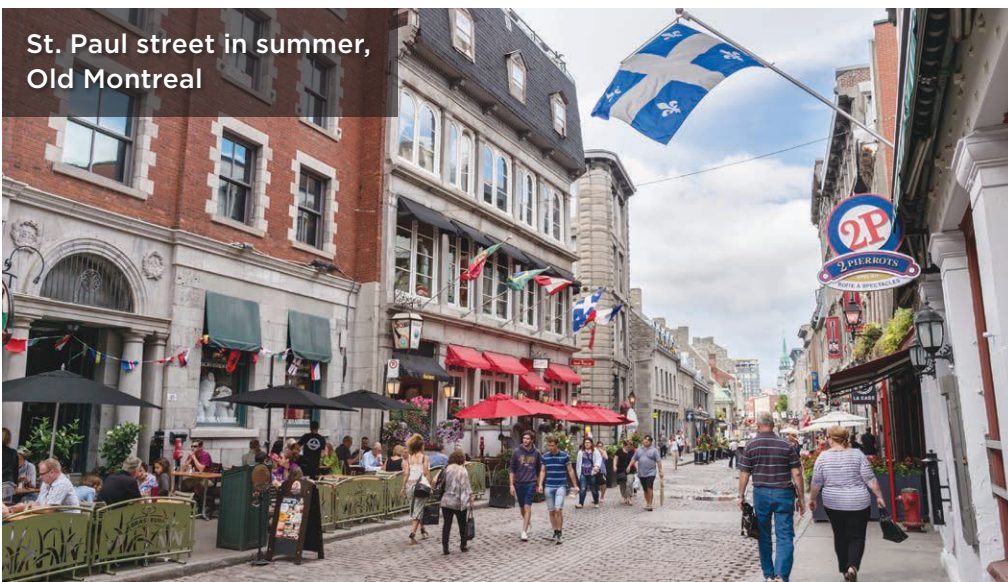
making sure that everyone in the Berkshire Hathaway HomeServices world knows that Canada is on the map."

According to Mansion Global, Montreal's luxury housing market "accelerated" within the last five years and continued its growth into the beginning of the new decade. "We had, in 2019, an incredibly booming construction market, especially in

the heart of downtown, [with] all types of condos, from micro-condos ... all the way to luxury penthouses." As the market took a slump, similarly to Toronto, Brosseau looks at it as not a problem, but a way for the industry to move forward, saying, "In my professional opinion, this is just a pause" and that "we're going to bounce back from this in a very healthy way. I think that the market will bounce back properly."

As a diverse area for real estate, Montreal offers various areas for a variety of buyers looking for an investment. From the "predominant luxurious area" of Westmount (as Brosseau describes it), to the old-world feel of Old Port of Montreal, varying price points and options appeal to those seeking to live in or near the European-esq city. Brosseau says they saw an influx in 2019 of foreign buyers who contributed to the real estate growth, and doesn't see the demographic of buyers changing, due in part to the culture and what the city has to offer. "If you have to think about Montreal as the place you want to live, we really encourage people to come here during the summer," Brosseau says. "During the summer it's really festival season and you really see the city light up."

St. Paul street in summer, Old Montreal



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